

Building the Right to Health Movement



# Writing Letters to the Editor





- What is a LTE
- Making your LTE EPIC
- Let's write a LTE!
- How to get Published
- You're published, now what?



# Letters to the Editor



### What is a LTE?

- Letter to the Editor
- 100-300 word letter with a single main point
- Has a single author
- A clear and concise message about a problem



# Why write a LTE?

- Generates coverage
- Amplify our voice
- Decision makers care





# The power of a LTE right NOW!

- Congress is on recess
- Re-election for House (and some Senators)





# Making your LTE EPIC



# Frame your letter in the EPIC format:

Engage audience





### Frame your letter in the **EPIC** format:

### **Duluth News Tribune**

### Problem statement

#### Reader's view: Fight against AIDS requires more federal government money











I'm a medical student in Duluth, and I'm writing because today, Dec. 1, is World AIDS Day, According to the Minnesota Department of Health, 7,960 Minnesotans were living with HIV/AIDS in 2014. In the same year, there were 307 new cases of HIV, up 2 percent from 2013. Globally, there were 26.9 million people living with HIV, including 2 million new cases, according to the World Health Organization.

While there have been major improvements in HIV treatment and management, this virus still is deadly. In 2014, there were 64 AIDS deaths in Minnesota and 1.2 million globally.



# Frame your letter in the EPIC format:

ARIS CULTURE BUSINESS CHECKLIST FEATURES NAMES NEWS OBJULARIES OPINION POLITICAL NOTES

By passing a \$525 million annual increase to the funding, Congress has the ability to double the number of people on antiretroviral treatment to AIDS epidemic by 2020, putting us on track to potentially end the global

Inform on solution



Frame your letter in the EPIC format:

Call to action





# Is your LTE EPIC?

- Engage audience
- Problem statement
- Inform on solution
- Call to action





### Let's write a LTE!



### Let's Write!

### •What Publication?

- Think local
- Relationship to target

### •What are their rules?

- Length
- Article Requirements
- Author Requirements
- When do they publish?



#### **Letters to the Editor Worksheet**

This worksheet was created by Matt Erdos (Advocacy Lead, PIH Engage Boston University) and adapted by the National Team. Thanks. Matt!

A Letter to the Editor (LTE) is a letter sent to a publication about issues of concern from its readers. Letters to the editor are typically 150 words (that's short!) and have a single main point and single author (you, not PIH). A letter to the editor should be positive and current to hook in readers, while focusing on a clear and concise message about a problem.

Let's practice

What is the publication in which you are looking to get published? (Ex. The Daily Free Press, BU Today, Boston Globe, etc.)

What are the publication's rules for submitting Letters to the Editor? (Hint: Use Google!)

What is the problem you would like to discuss? (Ex. Cuts to Global AIDS funding under the Obama administration has scaled back progress towards ending HIV/AIDS)



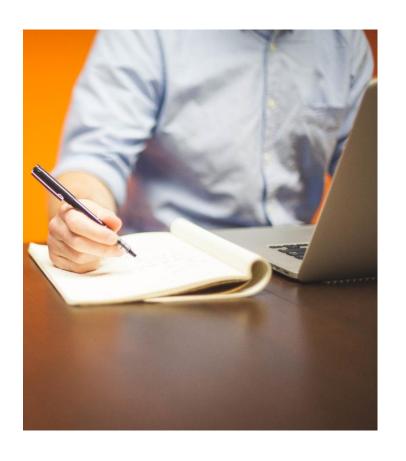
### Let's Write!

### •What's the problem?

- One sentence summary
- Be clear
- Think big picture

### •What's the solution?

- Use the rationale for our advocacy asks
- Write the ask(s) in I-2 sentences





### Let's Write!

### Call to Action

- Name the target
- Ask voters for something
- Ask target for something





# What's in a Hook?



# Developing a Hook

### •What's the hook?

- Respond to an article
- Respond to current events
- Be the hook



# Putting it all together

- I. Begin with your hook
- 2. Add your problem
- 3. Add solutions
- 4. Add the call to action
- 5. Check for flow and rules
- 6. Submit your letter
- 7. Fill out LTE report form!

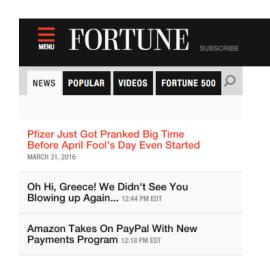


# How to get published



# **Timing**

- Relevancy
- Newsworthy
- Big national events
- Days of publication



Pfizer Just Got Pranked Big Time Before April Fool's Day Even Started

FINANCE PFIZER See the Fortune 500 list



### **Audience**

### Who do you want your piece to reach?





# Follow Up!

- If you don't get a confirmation
- If you don't get published
- If you do get published





# You're published – now what?



## **Share your LTE**

### Once you're published – share:

- Fill out report form
- With your team
- On social media, #RighttoHealth
- With your target





# **Next Steps**

- Finish drafting your LTE from the worksheet
- Submit your LTE
- Teach your team!
- Share your success